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Optimec Limited

Precision Lens Measurement



Knowledge Transfer Partnership - Pressing The Accelerator



Here's hoping you have enjoyed as good a summer where you are as we did here in the UK this year. We're not really used to high temperatures here in Northern Europe. Things are hotting up commercially as well. You'll be able to read here about the exciting developments of the KTP that we have just entered into with Aston University. It's a fast moving situation so I anticipate I'll be able to give further updates in forthcoming newsletters too.

Savannah, Georgia in the USA was also warm! The 52nd annual CLMA meeting saw us exhibit at this important show for the first time...I'm sure it wont be our last.

Someone famous once said that in business, if you are "standing still" then in reality you are going backwards.

Standing still or backwards are two terms that do not feature in the Optimec dictionary I'm pleased to say. So it's perhaps no surprise to learn that we have successfully concluded a deal for collaboration under the UK's Knowledge Transfer Partnership (KTP). Created by the UK Government the Knowledge Transfer Partnerships support UK businesses wanting to improve competitiveness, productivity and performance by accessing the knowledge and expertise available within UK Universities.

With several important instrument developments in the pipeline we were keen to ensure that our "metrology

pipeline we were keen to ensure that our "metrology offering" continued to be able to *out perform* the technology being used to generate ever more complex lens surfaces and features.

We are delighted to report that as a result of the KTP, Dr

Finally there's still time to tell us what you think of our new website. We're waiting for your call! Alternatively you can just drop me an e-mail here.

Colin Richards
Operations Director

Ben Coldrick has now joined us in a two and a half year project aimed at developing a new generation of contact lens measuring instruments. Ben and the team at Aston University already have work underway and I think you could describe the mood in the Optimec team as being very excited! More updates soon.

Like to find out more about the KTP? Give us a call on +44 (0)1684 892859 or e-mail me direct on crichards@optimec.com

CLMA - Another First For Optimec



The Hyatt Regency Hotel in Savannah, Georgia, USA could be referred to as a 52nd and also a 1st. It was the 52nd annual meeting of the Contact Lens Manufacturers Association of America and the 1st time that the Optimec team had exhibited our range of instruments at this important meeting and exhibition. I have to say I was struck by the warmth of the welcome given to the Optimec team and we were kept fully occupied meeting new friends and potential customers during the exhibit hours. All of the main Optimec instruments were available for demonstration but great interest was shown in the JCF and TSC3 combination. It seems that US labs are really switched on to the importance of "good housekeeping" when it comes to wet inspection and measurement of lenses.





If you would like to know more about the <u>JCF</u>, <u>TSC3</u> or any of the Optimec range of instruments then visit our website, e-mail me personally on <u>crichards@optimec.com</u> or give us a call on +44 (0)1684 892859

It's All Change At www.optimec.com



You will have recently received an e-mail from me asking you to take a look at the new Optimec website. This was done partly because we thought you might like it and find it useful, and partly because we needed your help! We really did want your feedback.....good, bad or otherwise. Fortunately many of you did get in touch and we have received some very valuable feedback which will influence where we take the site design from here. However, there is still time to have your say...visit www.optimec.com and let us know what you think. You can contact us via the website or via e-mail direct to me at crichards@optimec.com or you can give us a call on +44(0)1684 892859.



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